

# Are you an Erasmus student and looking for internship?

## This is something for You!

**BetterAir** is one of the fastest growing innovative biotechnology companies in the USA that develops the World's first Environmental Probiotics. We are growing rapidly in many countries and we want you to work with us!

**In this position you will focus on** market research & prospecting clientele, and you are expected to:

- Search the internet for prospective clients, possibly contact them in order to find the decision makers and present our product.
- Know Your Target Audience - to ensure that you have a solid grasp on your audience,
- Gather Sales Intelligence - criteria such as size, revenue, location, industry, and demographics,
- We want you to "Work Smarter, Not Harder"

### **Requirements:**

- Relevant education
- Computer and Internet literacy
- Effective at conducting research and create/edit documents
- Proficient English language

### **Company offers:**

- You will have the opportunity to work for an American biotechnology company on the B2B level.
- There is of course a possibility of recruitment after the internship in US or Europe

### **Location:**

- Tallinn, Estonia

**How to apply?** Send your CV and motivation letter to [anette@betteraireu.com](mailto:anette@betteraireu.com)